



MEI LING HOMES

SERENO
GROUP





408.829.3994

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www.MeiLingHomes.com

Hello,

Selling or buying a home is often one of the largest financial transactions you make in your personal life. Whether you're a seasoned veteran or a first time buyer/seller, there are many considerations and details that can be daunting. That's why for the last 14 years, I have committed myself to perfecting the real estate process for my clients.

At the end of the day, my goal is to provide a smooth transaction and reduce the stresses of buying or selling a home, so you can focus on what matters most.

We've created proactive measures and established systems that have consistently outperformed the market year after year.
Since 2016, 99% of our homes listed have sold over asking price.

With a comprehensive and proven sales strategy, passion for interior design, expertise in negotiating, and one of the best real estate teams in the Bay Area, the whole process is meticulously executed from start to finish.

From the moment you decide to work with me, I strive to exceed your expectations every step of the way, to secure the best price for your real estate transaction.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mei Ling", with a stylized, flowing script.

Mei Ling



Market Expertise

Mei Ling is a specialist in the Santa Clara / Silicon Valley region committed to going above and beyond for her clients. With an expert team and proven systems built over the years, Mei knows what to do each step of the way and offers her clients the complete package. Her perfectionism alongside her large database of resources makes sure every little detail is ironed out to show your home at its best, so that it can sell faster and for a higher price.

Staging & Design

When prospective buyers look at your home, they need to be able to imagine what it would be like to live there. There is no better way to achieve this than to stage the home beautifully. Mei brings a love of fashion and design into every home she sells in her use of colors, lines, textures and interior styling. This allows her to show each home at its maximum potential so that buyers can understand how special your home is, and so that it sells at the price that you deserve for it.



#1 Overall Agent

in Sales Volume for
Santa Clara in 2017



Top 10

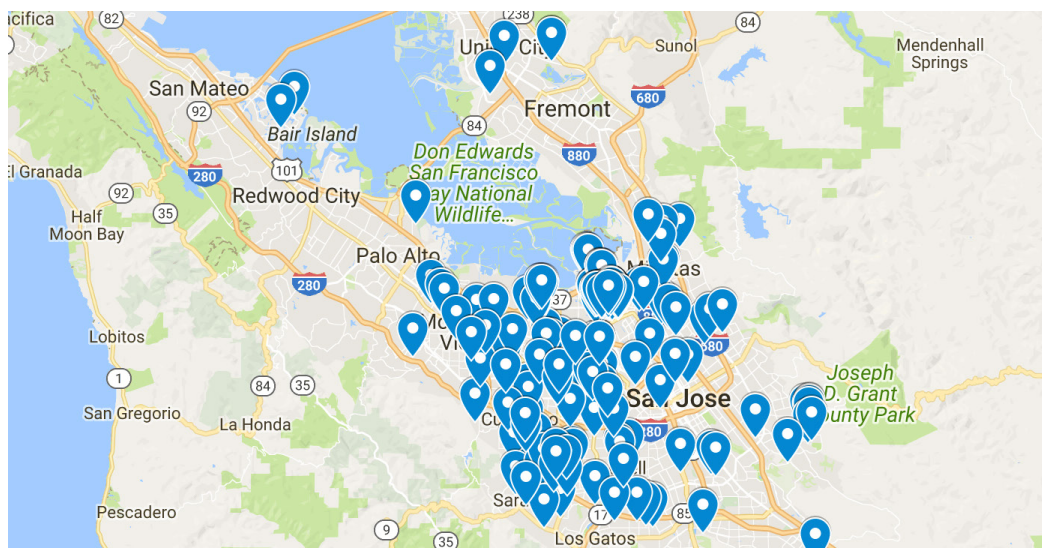
Agent in # of Sales for
Santa Clara County in 2017



Top 20

Agent in Sales Volume for
Santa Clara County in 2017

*Source: MLSListings/Terradatum



* Listed / Sold Homes in the Bay Area



LISTED & SOLD HOMES

BY MEI LING IN 2017



Rivermark - Santa Clara

4583 Laird Circle

List Price: \$1,048,800

Sale Price: \$1,110,000



Rivermark - Santa Clara

4086 Crandall Circle

List Price: \$948,800

Sale Price: \$1,050,000

2017
breakdown

8

Median Days
on Market

55

Sellers Represented

15

Buyers Represented

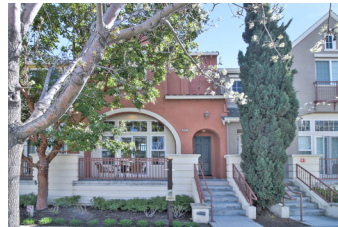


Rivermark - Santa Clara

4400 Headen Way

List Price: \$1,188,800

Sale Price: \$1,245,000



Rivermark - Santa Clara

4082 Crandall Circle

List Price: \$1,168,800

Sale Price: \$1,200,000

11.5%

Average Sale
Price over Listed



Rivermark - Santa Clara

4105 Tobin Circle

List Price: \$1,199,800

Sale Price: \$1,280,000



Rivermark - Santa Clara

4257 Marston Lane

List Price: \$1,499,800

Sale Price: \$1,565,000

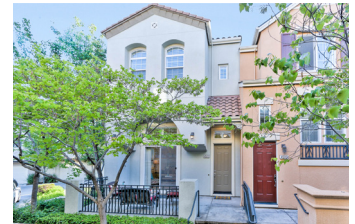


Rivermark - Santa Clara

4169 Marston Lane

List Price: \$1,299,800

Sale Price: \$1,400,000



Rivermark - Santa Clara

4581 Laird Circle

List Price: \$1,169,900

Sale Price: \$1,285,000



Rivermark - Santa Clara

839 Harrigan Way

List Price: \$968,800

Sale Price: \$980,000



Rivermark - Santa Clara

4532 Laird Circle

List Price: \$969,000

Sale Price: \$1,058,000



Rivermark - Santa Clara

847 Transill Circle

List Price: \$969,500

Sale Price: \$1,060,000



Rivermark - Santa Clara

1245 Kelley Way

List Price: \$1,175,000

Sale Price: \$1,250,000

LISTED & SOLD HOMES

BY MEI LING IN 2017



Rivermark - Santa Clara

4428 Lick Mill Blvd
List Price: \$948,800
Sale Price: \$1,050,000



Rivermark - Santa Clara

1130 E. River Pkwy
List Price: \$1,950,000
Sale Price: \$2,300,000



Rivermark - Santa Clara

4440 Billings Circle
List Price: \$1,250,000
Sale Price: \$1,450,000



Rivermark - Santa Clara

4501 Headen Way
List Price: \$1,119,800
Sale Price: \$1,330,000



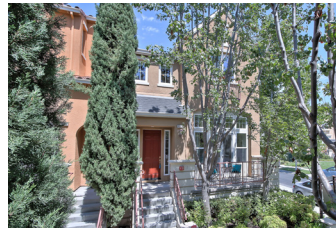
Rivermark - Santa Clara

1146 Doyle Circle
List Price: \$1,788,800
Sale Price: \$1,820,000



Rivermark - Santa Clara

4517 Lick Mill Blvd
List Price: \$1,049,800
Sale Price: \$1,225,000



Rivermark - Santa Clara

4081 Crandall Circle
List Price: \$1,288,800
Sale Price: \$1,420,000



Rivermark - Santa Clara

1011 Brackett Way
List Price: \$1,688,000
Sale Price: \$1,862,800

**“To call Mei just
a realtor is an
understatement.**

Selling a home is a business
deal and Mei is the ultimate
business partner”

-subnavyfsu on Zillow.com

★★★★★



Rivermark - Santa Clara

4365 Headen Way
List Price: \$1,199,900
Sale Price: \$1,385,000



Rivermark - Santa Clara

4146 Tobin Circle
List Price: \$1,199,800
Sale Price: \$1,395,000



Rivermark - Santa Clara

4563 Laird Circle
List Price: \$1,150,000
Sale Price: \$1,320,000



Rivermark - Santa Clara

906 Cole Place
List Price: \$1,048,000
PENDING SALE



Rivermark - Santa Clara

1141 E. River Pkwy
List Price: \$1,168,800
Sale Price: \$1,200,000

LISTED & SOLD HOMES

BY MEI LING IN 2017



Mission Gardens - Santa Clara

1877 Garzoni Place
List Price: \$999,800
Sale Price: \$1,200,000



Mission Gardens - Santa Clara

4482 Moulin Place
List Price: \$999,800
Sale Price: \$1,220,000



Mission Gardens - Santa Clara

1857 Garzoni Place
List Price: 1,148,800
Sale Price: \$1,329,000



Mission Gardens - Santa Clara

4446 Moulin Place
List Price: \$1,119,800
Sale Price: \$1,325,000

“Mei worked tirelessly behind the scenes for us,

discussed with the seller agent, and ironed out all the details until she could get us the house. Her strong reputation definitely helped us win the offer”

- tiffany812 on Zillow.com



Mission Gardens - Santa Clara

4461 Lafayette Street
List Price: \$999,800
Sale Price: \$1,150,000



Mission Place - Santa Clara

1520 Avina Circle #8
List Price: \$949,000
Sale Price: \$1,020,000



Mission Place - Santa Clara

1540 Avina Circle #2
List Price: \$996,000
Sale Price: \$1,135,000



Toscana Rivermark - Santa Clara

1681 Shore Place #2
List Price: \$1,150,000
Sale Price: \$1,310,000



Mission Park - Santa Clara

2327 Lass Drive
List Price: \$1,288,000
Sale Price: \$1,465,000



Mission Park - Santa Clara

2286 Alcalde Street
List Price: \$1,388,800
Sale Price: \$1,562,000



Mission Park - Santa Clara

2175 Esperanca Ave
List Price: \$975,800
Sale Price: \$1,120,000



Mission Park - Santa Clara

2236 Lenox Place
List Price: \$1,388,000
Sale Price: \$1,630,000

LISTED & SOLD HOMES

BY MEI LING IN 2017



Robin's Run - Santa Clara

4568 Cheeny Street
List Price: \$958,800
Sale Price: \$1,080,000



Robin's Run - Santa Clara

2192 Esperanca Ave
List Price: \$999,800
Sale Price: \$1,205,000



Robin's Run - Santa Clara

2150 Esperanca Ave
List Price: \$999,800
Sale Price: \$1,130,000



Robin's Run - Santa Clara

2144 Esperanca Ave
List Price: \$999,800
Sale Price: \$1,194,500



Mission Terrace - Santa Clara

1883 Agnew Road #228
List Price: \$699,800
Sale Price: \$738,000



Mission Terrace - Santa Clara

1883 Agnew Road #108
List Price: \$699,800
Sale Price: \$738,000



Mission Terrace - Santa Clara

1883 Agnew Road #111
List Price: 725,000
Sale Price: \$800,000



Miraval Rivermark - Santa Clara

3901 Lick Mill Blvd #161
List Price: \$799,800
Sale Price: \$850,000

**“Mei was the
only broker that
could visualize the
ultimate price...”**

She obtained highest price
record in the historically
slow December market;
overcoming all challenges”

- paynedh on Zillow.com



Miraval Rivermark - Santa Clara

3901 Lick Mill Blvd #407
List Price: \$559,800
Sale Price: \$693,000



Miraval Rivermark - Santa Clara

3901 Lick Mill Blvd #119
List Price: \$848,800
Sale Price: \$865,000



Santa Clara

1700 Civic Center Drive
List Price: \$410,000
Buyer Price: \$410,000



Central Santa Clara

2250 Monroe Street #109
List Price: \$688,000
PENDING SALE

LISTED & SOLD HOMES

BY MEI LING IN 2017



Central Santa Clara

3130 Via Siena Place

List Price: \$1,450,000

Buyer Price: \$1,658,000



Central Santa Clara

3126 Via Siena Place

List Price: \$1,699,000

PENDING SALE



Central Santa Clara

3497 Notre Dame Drive

List Price: \$1,348,888

Buyer Price: \$1,450,000



North San Jose

465 Mill River Lane

List Price: \$945,000

Buyer Price: \$895,000



North San Jose

4108 Feafel Court

List Price: \$1,250,000

Sale Price: \$1,490,000



North San Jose

4214 Verdigris Circle

List Price: \$1,099,000

Sale Price: \$1,207,800



North San Jose

4309 Verdigris Circle

List Price: \$1,150,000

Sale Price: \$1,130,000



Los Gatos

16500 Mozart Ave

List Price: \$1,799,000

Sale Price: \$2,150,000



Woodside Hills

150 Wildwood Way

List Price: \$1,048,000

Sale Price: \$1,100,000



Campbell

1263 Loelei Court

List Price: \$1,225,000

Buyer Price: \$1,330,000



Campbell

2542 Sweetbriar Drive

List Price: \$1,100,000

Buyer Price: \$1,260,000

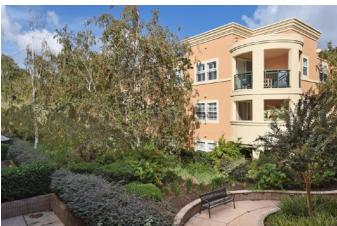


Central San Jose

38 N. Almaden Blvd #2008

List Price: \$699,000

Buyer Price: \$705,000



Central San Jose

1390 Saddle Rack Street #349

List Price: \$779,888

Buyer Price: \$850,000



Berryessa

1772 Queenstown Drive

List Price: \$988,000

Buyer Price: \$1,125,000



Berryessa

2106 Beach Circle

List Price: \$838,000

Sale Price: \$900,000



Milpitas

1174 Seaside Way

List Price: \$999,000

Buyer Price: \$1,215,000

LISTED & SOLD HOMES

BY MEI LING IN 2016

Street Address	Represented	List Price	Sale Price	DOM	Close Date
2200 Agnew Road, #318	Seller	\$635,000	\$635,000	13	1/4/16
3161 Cecil Avenue	Seller & Buyer	\$1,788,800	\$1,760,000	16	1/26/16
4036 Crandall Circle	Seller	\$1,088,000	\$1,171,000	10	2/18/16
2036 Finley Place	Seller	\$999,800	\$1,250,000	6	2/19/16
4460 Billings Circle	Seller & Buyer	\$1,250,000	\$1,250,000	0	2/26/16
1550 Avina Circle, #4	Seller	\$899,800	\$950,000	9	3/17/16
1938 Garzoni Place	Seller	\$1,050,000	\$1,116,000	9	3/18/16
4378 Headen Way	Seller	\$1,188,000	\$1,250,000	0	3/21/16
1849 Garzoni Place	Seller	\$978,000	\$1,020,000	14	4/25/16
1873 Silva Place	Seller	\$948,000	\$983,000	13	4/29/16
4258 Rivermark Parkway	Seller	\$1,738,000	\$1,770,000	10	5/6/16
849 Agnew Road	Seller & Buyer	\$1,050,000	\$1,100,000	8	5/9/16
4298 Verdigris Circle	Seller	\$949,800	\$1,115,800	9	5/10/16
34295 Mimosa Terrace	Seller	\$998,000	\$1,110,000	9	5/10/16
4035 Crandall Circle	Seller	\$1,095,000	\$1,193,000	8	5/11/16
1929 Garzoni Place	Seller	\$948,500	\$995,000	9	5/11/16
4809 Perugia Street	Seller	\$649,800	\$668,000	7	5/13/16
4083 Crandall Circle	Seller & Buyer	\$1,125,000	\$1,180,000	8	5/27/16
1022 Brackett Way	Seller	\$1,680,000	\$1,710,000	8	6/3/16
2177 Kingsbury Circle	Seller	\$949,800	\$957,800	21	6/3/16
1390 Saddle Rack Street, #449	Seller	\$649,800	\$715,000	9	6/10/16
901 Cole Place	Seller	\$1,148,000	\$1,175,000	10	6/28/16
4186 Marston Lane	Seller	\$1,368,800	\$1,426,000	10	6/30/16
4070 Fitzpatrick Way	Seller & Buyer	\$1,150,000	\$1,185,000	11	7/8/16
4466 Moulin Place	Seller	\$985,000	\$1,005,000	15	7/8/16
4316 Watson Circle	Seller & Buyer	\$1,199,800	\$1,200,000	31	7/20/16
1917 Garzoni Place	Seller	\$888,000	\$900,000	8	7/20/16
774 Ovation Court	Seller	\$480,000	\$510,000	5	7/26/16
1520 Avina Circle, #7	Seller	\$968,800	\$975,000	33	8/9/16
906 Hargis Way	Seller	\$1,488,000	\$1,625,000	8	8/10/16
1122 Doyle Circle	Seller	\$1,648,000	\$1,800,000	8	8/19/16
4564 Cheeney Street	Seller	\$928,800	\$945,000	9	8/19/16
871 Harrigan Drive	Seller	\$949,800	\$957,600	14	8/29/16
1801 Garzoni Place	Seller	\$1,099,500	\$1,100,000	10	9/8/16
4008 Fitzpatrick Way	Seller	\$1,198,800	\$1,220,000	20	9/15/16
4482 Lick Mill Boulevard	Seller	\$1,169,000	\$1,200,000	9	9/26/16
4493 Laird Circle	Seller	\$995,000	\$1,075,000	8	10/7/16
2156 Esperanca Avenue	Seller	\$938,000	\$972,000	9	10/14/16
2137 Kingsbury Circle	Seller	\$936,800	\$960,000	11	10/14/16
4214 Tobin Circle	Seller	\$1,178,800	\$1,210,000	8	10/31/16
1883 Agnew Road, #426	Seller	\$699,800	\$746,000	10	11/9/16
3901 Lick Mill Boulevard, #134	Seller	\$549,800	\$545,000	57	11/15/16
4094 Lick Mill Boulevard	Seller	\$1,098,000	\$1,098,000	0	11/16/16
4433 Laird Circle	Seller	\$1,175,000	\$1,230,000	8	11/18/16
2133 Kingsbury Circle	Seller	\$960,000	\$960,000	0	11/22/16
18256 Purdue Drive	Seller	\$1,888,000	\$1,930,500	9	11/23/16
583 Moreland Way	Seller & Buyer	\$1,180,000	\$1,230,000	8	12/2/16
4317 Watson Circle	Seller	\$1,188,000	\$1,225,000	10	12/2/16
2610 Curtner Glen Court	Seller	\$998,800	\$990,000	30	12/2/16
3901 Lick Mill Boulevard, #106	Seller	\$578,800	\$600,000	7	12/16/16
728 Newport Circle	Buyer	\$1,499,941	\$1,545,000	28	1/19/16
14360 Lutheria Way	Buyer	\$2,899,000	\$2,899,000	94	2/23/16
834 E River Parkway	Buyer	\$1,888,000	\$1,900,000	14	1/20/16
18802 Devon Avenue	Buyer	\$2,275,000	\$2,225,000	60	3/30/16
140 Levin Avenue	Buyer	\$2,895,000	\$2,850,000	22	5/6/16
995 Garrity Way	Buyer	\$1,679,000	\$1,680,000	16	5/27/16
1147 Munich Terrace	Buyer	\$1,088,000	\$1,216,000	9	12/23/16

*Transactions with Century 21 Broker

2016

52

Sellers Represented

14

Buyers Represented

9

Median Days on Market

4.2%

Average Sale Price over Listed

 **#1** Listing Agent

in Sales Volume and Units for Santa Clara

 **Top 10**

Agent in Sales Volume for Santa Clara County

 **Top 10**

Agent in # of Units for Santa Clara County

LISTED & SOLD HOMES

BY MEI LING IN 2015

Street Address	Represented	List Price	Sale Price	DOM	Close Date
4525 Saint Palais Place	Seller	\$899,950	\$998,000	8	1/21/15
4038 Lick Mill Boulevard	Seller	\$738,800	\$818,000	8	2/10/15
1095 Windsor Street	Seller	\$2,388,800	\$2,300,000	29	2/24/15
4217 Verdigris Circle	Seller	\$818,800	\$1,000,000	8	2/27/15
3630 Warbler Avenue	Seller	\$1,299,800	\$1,570,000	9	3/17/15
1731 Wayne Circle	Seller	\$799,000	\$900,000	12	3/25/15
4230 Ramshall Place	Seller	\$699,800	\$750,000	11	3/27/15
2201 Gianera Street	Seller	\$875,000	\$948,888	8	4/7/15
4138 Tobin Circle	Seller	\$1,200,000	\$1,360,000	7	4/10/15
4345 Headen Way	Seller & Buyer	\$896,800	\$995,000	6	4/10/15
2005 Garzoni Place	Seller	\$845,000	\$985,000	6	4/28/15
1942 Beech Street	Seller	\$989,000	\$1,094,000	2	5/8/15
1883 Agnew Road, #421	Seller	\$619,900	\$670,003	8	5/29/15
1570 Taipei Drive	Seller	\$799,000	\$921,000	9	6/2/15
1140 E River Parkway	Seller & Buyer	\$1,499,800	\$1,530,000	8	6/10/15
1540 Avina Circle, #5	Seller & Buyer	\$868,000	\$922,000	8	6/11/15
2013 Garzoni Place	Seller	\$945,000	\$1,010,000	6	6/25/15
4501 Saint Palais Place	Seller	\$998,800	\$1,050,000	10	6/29/15
1540 Avina Circle, #6	Seller	\$899,000	\$965,000	9	6/29/15
4522 Saint Palais Place	Seller	\$1,098,500	\$1,060,000	12	7/1/15
4349 Watson Circle	Seller	\$1,299,800	\$1,320,000	7	7/7/15
1535 Agnew Road, #8	Seller	\$900,000	\$950,000	8	7/15/15
4212 Verdigris Circle	Seller	\$1,049,500	\$1,109,999	7	7/16/15
2148 Kingsbury Circle	Seller	\$899,800	\$940,000	7	7/30/15
2318 Gianera Street	Seller	\$999,800	\$1,060,000	6	8/14/15
4573 Laird Circle	Seller	\$929,000	\$975,000	8	8/14/15
4478 Moulin Place	Seller	\$975,000	\$965,000	28	8/14/15
2200 Agnew Road, #311	Seller	\$499,800	\$650,000	8	9/8/15
63-65 Civic Center Drive	Seller	\$995,000	\$995,000	10	9/23/15
983 Cole Place	Seller	\$935,000	\$975,000	9	10/2/15
1049 Garrity Way	Seller & Buyer	\$1,649,800	\$1,715,000	8	10/6/15
4216 Verdigris Circle	Seller	\$1,065,000	\$1,165,000	10	10/9/15
157 Heritage Place	Seller	\$599,950	\$677,500	9	10/9/15
621 E El Camino Real, #201	Seller	\$599,800	\$660,200	7	10/14/15
769 Caldwell Place	Seller	\$879,000	\$877,000	74	11/24/15
861 Transill Circle	Seller	\$998,800	\$1,125,000	8	12/8/15
3050 Santa Maria Avenue	Seller	\$849,950	\$938,000	8	12/16/15
1883 Agnew Road, #235	Seller	\$799,800	\$820,000	7	12/18/15
88 Bush Street, #2120	Seller	\$525,000	\$543,000	8	12/29/15
843 Salt Lake Drive	Buyer	\$699,000	\$800,000	9	2/25/15
2937 Williams Road	Buyer	\$1,075,000	\$1,200,000	11	3/16/15
4969 Bridgeview Lane	Buyer	\$1,875,000	\$1,838,000	6	2/27/15
2471 Ramke Place	Buyer	\$950,000	\$1,232,000	11	4/21/15
435 Topaz Terrace	Buyer	\$799,000	\$845,000	3	7/13/15
359 Cereza Place	Buyer	\$599,000	\$635,000	7	8/19/15
1883 Agnew Road, #202	Buyer	\$649,000	\$660,000	14	9/16/15
3901 Lick Mill Boulevard, #318	Buyer	\$749,888	\$770,000	33	10/13/15
18891 Biarritz Lane	Buyer	\$998,000	\$975,000	23	10/30/15

*Transactions with Century 21 Broker

2015

39

Sellers Represented

13

Buyers Represented

8

Median Days on Market

8.1%

Average Sale
Price over Listed



#1 Top Agent

in the Northern California
Region for Century 21



Wall Street Journal's #227

Most Productive Real Estate
Professional in the US



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LISTED & SOLD HOMES

BY MEI LING IN 2014

Street Address	Represented	List Price	Sale Price	DOM	Close Date
1883 Agnew Road, #348	Seller	\$539,800	\$547,000	12	1/13/14
4431 Billings Circle	Seller & Buyer	\$1,299,800	\$1,320,000	10	1/17/14
2521 Heron Court	Seller	\$499,950	\$575,000	7	2/13/14
4439 Billings Circle	Seller & Buyer	\$1,349,980	\$1,425,000	7	2/14/14
2248 Schott Court	Seller	\$699,800	\$750,000	9	2/20/14
4333 Watson Circle	Seller & Buyer	\$945,000	\$980,000	9	2/25/14
2009 Silva Place	Seller	\$750,000	\$791,500	8	2/27/14
4725 Woolsey Circle	Seller	\$849,000	\$830,000	44	3/18/14
13695 Fortuna Court	Seller	\$1,993,888	\$2,200,000	8	3/21/14
4110 Tobin Circle	Seller	\$1,150,000	\$1,167,000	9	3/25/14
2191 Kingsbury Circle	Seller	\$788,800	\$851,000	9	4/11/14
1571 Lewiston Drive	Seller	\$1,599,000	\$1,900,000	8	4/22/14
2233 Duvall Court	Seller	\$899,980	\$937,000	9	5/2/14
35468 Niles Boulevard	Seller	\$798,800	\$820,000	9	5/6/14
356 N 16Th Street	Seller	\$549,000	\$590,000	9	5/13/14
4360 Laird Circle	Seller	\$975,000	\$1,020,000	8	5/20/14
3901 Lick Mill Boulevard, #116	Seller	\$565,000	\$618,000	8	5/29/14
1179 Doyle Circle	Seller	\$1,349,500	\$1,450,000	7	6/3/14
4179 Tobin Circle	Seller	\$1,188,800	\$1,188,800	10	6/3/14
4394 Laird Circle	Seller	\$982,000	\$1,030,000	1	6/6/14
2382 Lass Drive	Seller	\$945,000	\$1,050,000	8	6/11/14
1133 Doyle Circle	Seller	\$1,395,500	\$1,480,000	9	6/13/14
976 Cole Place	Seller	\$888,000	\$940,000	7	6/18/14
4484 Lick Mill Boulevard	Seller & Buyer	\$849,500	\$854,000	9	7/1/14
1056 Garrity Way	Seller	\$1,448,000	\$1,520,000	9	7/7/14
822 Transill Circle	Seller	\$899,000	\$965,000	10	7/10/14
4436 Laird Circle	Seller & Buyer	\$969,000	\$995,000	8	7/22/14
4406 Billings Circle	Seller	\$788,000	\$825,000	9	7/22/14
4493 Headen Way	Seller & Buyer	\$749,800	\$800,000	11	7/22/14
1041 Garrity Way	Seller	\$1,368,000	\$1,400,000	11	8/1/14
7538 Aaron Place	Seller	\$799,000	\$840,000	9	8/7/14
2209 Duvall Court	Seller	\$849,800	\$947,000	6	8/19/14
1655 Agnew Road, #2	Seller	\$799,000	\$812,000	14	8/20/14
3620 Warbler Avenue	Seller	\$1,198,800	\$1,388,000	8	8/26/14
4170 Marston Lane	Seller	\$1,249,999	\$1,320,000	8	9/18/14
4242 Tobin Circle	Seller	\$949,800	\$967,000	36	9/23/14
4395 Laird Circle	Seller	\$988,000	\$1,050,000	3	9/26/14
1883 Agnew Road, #424	Seller	\$570,000	\$582,000	0	10/2/14
1481 Gingerwood Drive	Seller	\$599,800	\$620,888	9	10/17/14
952 Garrity Way	Seller	\$1,599,900	\$1,700,000	8	10/23/14
4226 Tobin Circle	Seller	\$999,800	\$1,052,000	8	10/31/14
910 Hargis Way	Seller	\$1,288,000	\$1,360,000	9	12/5/14
1161 Doyle Circle	Seller & Buyer	\$1,350,000	\$1,412,000	9	12/11/14
4462 Moulin Place	Seller	\$788,800	\$847,000	7	12/18/14
4225 Rivermark Parkway	Buyer	\$1,330,000	\$1,330,000	6	1/24/14
857 Agnew Road	Buyer	\$750,000	\$775,000	4	2/21/14
1390 Saddle Rack Street, #449	Buyer	\$530,000	\$530,000	6	3/20/14
4913 Anna Drive	Buyer	\$899,500	\$990,000	12	4/30/14
1511 Elwood Drive	Buyer	\$1,198,000	\$1,350,000	8	4/23/14
4412 Headen Way	Buyer	\$848,000	\$858,000	9	5/30/14
657 Hudson Drive	Buyer	\$949,000	\$1,110,000	9	6/17/14
2179 Kingsbury Circle	Buyer	\$800,000	\$825,000	9	7/11/14
4887 Kingwood Way	Buyer	\$838,000	\$901,000	8	7/8/14
4167 Grapeleaf Way	Buyer	\$1,248,000	\$1,350,000	11	8/4/14
912 Campisi Way, #317	Buyer	\$749,999	\$730,000	36	11/5/14
3405 Vittoria Place, #2	Buyer	\$449,000	\$485,000	40	11/18/14
4044 Crandall Circle	Buyer	\$989,000	\$1,020,000	9	12/12/14

*Transactions with Century 21 Broker

2014

45

Sellers Represented

20

Buyers Represented

9

Median Days on Market

5.7%

Average Sale
Price over Listed



#1 Top Agent

in the Northern California
Region for Century 21



#2 Top Agent

in the Nation for Century 21

LISTED & SOLD HOMES

BY MEI LING IN 2013

Street Address	Represented	List Price	Sale Price	DOM	Close Date
875 E River Parkway	Seller	\$1,225,000	\$1,311,250	11	1/9/13
902 E River Parkway	Seller & Buyer	\$1,300,000	\$1,300,000	0	1/31/13
2292 Alcalde Street	Seller & Buyer	\$799,500	\$799,500	17	2/14/13
4422 Laird Circle	Seller	\$835,000	\$860,000	9	2/22/13
1520 Avina Circle, #9	Seller & Buyer	\$729,000	\$760,000	12	3/19/13
4357 Watson Circle	Seller & Buyer	\$858,800	\$895,000	9	3/22/13
1630 Avina Circle, #3	Seller	\$699,980	\$748,000	9	5/9/13
4428 Headen Way	Seller & Buyer	\$620,000	\$640,000	3	5/21/13
19330 Saratoga Los Gatos Road	Seller & Buyer	\$3,268,000	\$3,075,000	19	5/24/13
4370 Watson Circle	Seller	\$999,800	\$1,130,000	10	6/13/13
12778 Chaparral Avenue	Seller	\$1,888,000	\$1,888,000	16	6/26/13
2206 Duvall Court	Seller & Buyer	\$835,000	\$835,000	21	7/12/13
835 E River Parkway	Seller & Buyer	\$1,520,000	\$1,520,000	0	7/15/13
1883 Agnew Road, #245	Seller	\$520,000	\$557,000	8	8/7/13
2140 Kingsbury Circle	Seller	\$724,000	\$735,000	14	8/8/13
1216 Satake Court	Seller	\$1,999,800	\$2,105,000	14	8/9/13
865 Carlisle Way, #104	Seller	\$668,000	\$708,000	8	8/9/13
877 Inspiration Place	Seller	\$698,000	\$685,000	19	8/12/13
4492 Headen Way	Seller & Buyer	\$780,000	\$795,000	17	8/16/13
22 Shorebreeze Court	Seller	\$699,000	\$715,000	14	8/20/13
1946 Garzoni Place	Seller	\$688,000	\$728,000	9	8/28/13
3901 Lick Mill Boulevard, #153	Seller & Buyer	\$418,000	\$418,000	21	9/19/13
2181 Kingsbury Circle	Seller & Buyer	\$686,000	\$698,000	11	9/24/13
4530 Laird Circle	Seller	\$828,000	\$830,000	10	9/26/13
492 King George Avenue	Seller	\$545,000	\$545,000	21	9/27/13
4173 Marston Lane	Seller & Buyer	\$999,800	\$1,030,000	8	10/1/13
2250 Monroe Street, #351	Seller	\$339,000	\$345,000	12	10/8/13
827 E River Parkway	Seller & Buyer	\$1,499,800	\$1,595,000	8	10/10/13
401 Levin Avenue	Seller	\$2,399,800	\$2,475,000	0	10/15/13
912 Rain Dance	Seller & Buyer	\$639,800	\$631,500	56	10/25/13
4613 Bucknall Road	Seller	\$798,800	\$920,000	8	10/29/13
4412 Headen Way	Seller	\$799,800	\$780,000	12	10/31/13
4364 Watson Circle	Seller	\$1,088,800	\$1,250,000	11	11/1/13
2002 Garzoni Place	Seller	\$849,800	\$872,000	7	11/6/13
4298 Rivermark Parkway	Seller & Buyer	\$1,428,000	\$1,400,000	9	11/22/13
864 Transill Circle	Seller	\$718,000	\$730,000	10	11/26/13
10112 Firwood Drive	Seller	\$778,000	\$845,000	13	12/5/13
4502 Billings Circle	Seller	\$810,000	\$810,000	0	12/13/13
991 Sandalwood Lane	Seller	\$799,900	\$875,000	8	12/31/13
16 Elder Drive	Buyer	\$1,229,500	\$1,230,000	0	1/15/13
1841 Grant Park Lane	Buyer	\$2,348,000	\$2,480,000	15	5/9/13
161 Meadowland Drive	Buyer	\$949,000	\$975,000	14	7/31/13
15404 Willow Drive	Buyer	\$1,195,000	\$1,210,000	34	9/19/13
847 Runningwood Circle	Buyer	\$975,000	\$1,040,000	8	9/4/13
3901 Lick Mill Boulevard, #320	Buyer	\$549,000	\$580,000	8	9/10/13
4037 Crandall Circle	Buyer	\$679,000	\$680,000	16	12/27/13

*Transactions with Century 21 Broker

2013

39

Sellers Represented

22

Buyers Represented

11

Median Days on Market

3.3%

Average Sale
Price over Listed



#1 Top Agent

in the Northern California
Region for Century 21



#2 Top Agent

in the Nation for Century 21



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LISTED & SOLD HOMES

BY MEI LING IN 2012

Street Address	Represented	List Price	Sale Price	DOM	Close Date
4169 Marston Lane	Seller & Buyer	\$865,000	\$865,000	13	1/27/12
1930 Avenida De Las Rosas	Seller	\$699,000	\$665,000	69	2/10/12
2330 Esperanca Avenue	Seller	\$829,990	\$825,000	8	2/15/12
4320 Rivermark Parkway	Seller & Buyer	\$1,100,000	\$1,108,000	0	3/28/12
1761 Dalton Place	Seller	\$688,800	\$701,000	8	3/28/12
1021 E River Parkway	Seller & Buyer	\$1,100,000	\$1,112,000	0	3/29/12
19400 De Havilland Drive	Seller	\$1,299,800	\$1,280,000	14	4/3/12
83 S 16Th Street	Seller	\$548,950	\$549,000	9	4/6/12
913 E River Parkway	Seller & Buyer	\$1,168,200	\$1,179,000	12	4/18/12
4330 Watson Circle	Seller & Buyer	\$770,000	\$802,000	9	4/20/12
1252 Chiapas Terrace	Seller	\$438,800	\$482,888	7	4/26/12
2218 Gianera Street	Seller	\$645,000	\$657,000	9	5/9/12
2340 Esperanca Avenue	Seller	\$779,500	\$795,000	13	5/24/12
4080 Lick Mill Boulevard	Seller	\$715,000	\$755,100	8	6/8/12
2150 Kingsbury Circle	Seller	\$615,000	\$616,000	9	6/13/12
2338 Glendenning Avenue	Seller	\$710,000	\$815,000	8	6/14/12
840 E River Parkway	Seller & Buyer	\$1,200,000	\$1,210,000	0	6/15/12
1365 Longfellow Way	Seller	\$1,499,880	\$1,570,000	11	7/10/12
825 Transill Circle	Seller & Buyer	\$759,950	\$788,000	8	7/11/12
4406 Laird Circle	Seller	\$825,000	\$852,000	7	7/20/12
610 Santa Catalina Terrace	Seller	\$695,000	\$725,000	16	7/20/12
763 Danforth Terrace	Seller	\$688,888	\$727,000	7	7/25/12
2150 Esperanca Avenue	Seller	\$640,000	\$650,000	9	7/27/12
994 Brackett Way	Seller & Buyer	\$1,200,000	\$1,200,000	0	8/14/12
834 Transill Circle	Seller	\$610,000	\$640,000	0	8/14/12
2223 Lenox Place	Seller	\$598,000	\$626,000	0	8/14/12
612 Santa Catalina Terrace	Seller & Buyer	\$749,800	\$770,000	0	8/17/12
4515 Lick Mill Boulevard	Seller & Buyer	\$620,000	\$645,000	0	8/24/12
5102 Archangel Drive	Seller	\$558,000	\$565,000	0	9/12/12
4250 Marston Lane	Seller & Buyer	\$1,020,000	\$1,020,000	0	9/14/12
2238 Schott Court	Seller	\$599,800	\$603,000	23	9/21/12
2164 Esperanca Avenue	Seller	\$610,000	\$625,000	10	10/5/12
12869 Robleda Road	Seller	\$2,599,000	\$2,747,000	7	10/16/12
4370 Headen Way	Seller	\$590,000	\$621,000	8	10/17/12
4570 Cheeney Street	Seller	\$669,950	\$695,000	8	10/25/12
4256 Marston Lane	Seller	\$1,025,000	\$1,030,000	14	11/1/12
4348 Watson Circle	Seller	\$838,000	\$850,000	7	11/1/12
2309 Gianera Street	Seller	\$450,000	\$528,888	8	11/14/12
4958 Avenida De Los Arboles	Seller	\$595,000	\$658,000	7	12/19/12
776 Sequoia Drive	Seller	\$968,800	\$1,031,000	13	12/28/12
13437 Sycamore Drive	Buyer	\$839,000	\$850,000	8	4/27/12
18225 San Carlos Place	Buyer	\$949,900	\$930,000	12	4/20/12
4808 Rio Vista Avenue	Buyer	\$779,000	\$850,000	8	5/3/12
128 Cronin Drive	Buyer	\$899,500	\$945,000	15	6/8/12
1580 Shore Place, #4	Buyer	\$698,888	\$670,000	33	6/22/12
4512 Lick Mill Boulevard	Buyer	\$698,888	\$710,000	20	10/5/12
973 Ketch Place	Buyer	\$649,000	\$685,000	7	7/17/12
400 Ortega Avenue, #300	Buyer	\$345,000	\$391,000	0	12/14/12
2111 Latham Street, #321	Buyer	\$419,750	\$440,000	2	8/3/12
4444 Billings Circle	Buyer	\$548,888	\$602,000	3	8/3/12
1745 Pilgrim Avenue	Buyer	\$988,000	\$988,000	10	11/1/12
4818 Vesca Way	Buyer	\$499,888	\$535,000	10	11/27/12
1520 Avina Circle, #1	Buyer	\$699,000	\$710,000	15	12/14/12

*Transactions with Century 21 Broker

2012

40

Sellers Represented

24

Buyers Represented

9

Median Days on Market



#1 Top Agent

in the Northern California Region for Century 21



#2 Top Agent

in the Nation for Century 21



Grand Centurion

Award Winner, Highest Possible Designation



LISTED & SOLD HOMES

BY MEI LING IN 2011

Street Address	Represented	List Price	Sale Price	DOM	Close Date
1157 Doralee Way	Seller	\$1,585,000	\$1,500,000	86	1/14/11
1240 Grand Boulevard	Seller	\$665,000	\$650,500	10	2/1/11
2220 Esperanza Avenue	Seller	\$818,800	\$828,888	10	2/18/11
2258 Gianera Street	Seller	\$645,000	\$645,000	8	3/22/11
4211 Tobin Circle	Seller & Buyer	\$769,500	\$773,000	6	3/23/11
4094 Lick Mill Boulevard	Seller	\$619,000	\$630,000	8	3/23/11
2236 Schott Court	Seller	\$665,000	\$665,000	9	3/25/11
4050 Fitzpatrick Way	Seller & Buyer	\$726,000	\$722,000	7	3/29/11
1055 Iris Avenue	Seller	\$899,000	\$889,000	12	4/25/11
2260 Lenox Place	Seller	\$630,000	\$630,000	2	5/5/11
4044 Crandall Circle	Seller	\$645,000	\$645,000	320	5/17/11
2355 Lass Drive	Seller	\$778,000	\$769,000	7	6/8/11
2305 Alcalde Street	Seller & Buyer	\$849,800	\$840,000	21	6/23/11
2246 Gianera Street	Seller	\$762,800	\$745,000	42	6/24/11
2310 Lass Drive	Seller	\$750,000	\$745,000	21	7/6/11
4457 Billings Circle	Seller & Buyer	\$1,159,000	\$1,180,000	1	7/22/11
4621 Cheeney Street	Seller	\$649,000	\$647,000	102	8/12/11
1139 Kassel Terrace	Seller & Buyer	\$599,950	\$576,000	14	8/19/11
2322 Lass Drive	Seller	\$829,000	\$829,000	34	8/24/11
4386 Watson Circle	Seller	\$756,800	\$760,000	9	9/6/11
975 Garrity Way	Seller	\$1,060,000	\$1,065,000	4	9/19/11
2272 Lenox Place	Seller	\$648,800	\$650,000	14	9/30/11
1203 Doyle Circle	Seller & Buyer	\$1,140,000	\$1,140,000	0	10/6/11
1133 Doyle Circle	Seller	\$1,058,000	\$1,090,000	8	10/27/11
4101 Tobin Circle	Seller	\$757,000	\$765,000	7	10/28/11
2175 Kingsbury Circle	Seller	\$599,800	\$605,000	145	11/4/11
19540 Tweed Court	Seller	\$1,999,000	\$1,900,000	197	11/10/11
1037 Garrity Way	Seller & Buyer	\$1,069,500	\$1,072,000	7	11/23/11
4508 Billings Circle	Seller	\$775,000	\$750,000	8	11/23/11
4058 Rivermark Parkway	Seller	\$715,000	\$716,000	9	11/23/11
1142 Doyle Circle	Seller	\$1,035,000	\$1,038,888	8	12/9/11
5160 N 1st Street	Seller	\$499,000	\$500,000	185	12/16/11
4047 Crandall Circle	Seller	\$668,000	\$663,000	8	12/27/11
2969 Abigail Lane	Buyer	\$553,900	\$550,000	33	1/21/11
171 Cameron Drive	Buyer	\$615,000	\$600,000	28	8/16/11

*Transactions with Century 21 Broker

2011

33

Sellers Represented

9

Buyers Represented

8

Median Days on Market



#1 Top Agent

in the Northern California
Region for Century 21



Grand Centurion

Award Winner, Highest
Possible Designation



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LISTED & SOLD HOMES

BY MEI LING IN 2010

Street Address	Represented	List Price	Sale Price	DOM	Close Date
2222 Duvall Court	Seller	\$639,950	\$641,000	10	2/26/10
2327 Villa Place	Seller	\$475,000	\$565,000	8	2/26/10
4132 Marston Lane	Seller & Buyer	\$1,199,880	\$1,190,000	9	3/16/10
1026 Brackett Way	Seller & Buyer	\$988,000	\$995,000	7	4/1/10
488 Norwood	Seller	\$998,800	\$990,150	14	4/6/10
4356 Burdick Lane	Seller	\$1,128,000	\$1,128,000	8	4/9/10
13595 Howen Drive	Seller	\$1,550,000	\$1,600,000	10	4/15/10
4019 Bouquet Park Lane	Seller & Buyer	\$1,068,800	\$1,080,000	6	4/23/10
4305 Verdigris Circle	Seller	\$708,000	\$720,000	9	4/27/10
2183 Hunter Place	Seller	\$699,000	\$711,000	8	5/7/10
130 Iris Drive	Seller	\$938,000	\$920,000	20	6/18/10
2037 Finley Place	Seller & Buyer	\$785,000	\$778,000	13	6/25/10
4145 Tobin Circle	Seller	\$910,000	\$910,000	1	7/2/10
4425 Rivermark Parkway	Seller	\$998,800	\$998,800	9	7/7/10
2262 Lenox Place	Seller	\$640,000	\$639,000	8	7/16/10
4250 Marston Lane	Seller & Buyer	\$930,000	\$930,000	7	7/23/10
4381 Headen Way	Seller	\$749,000	\$749,000	8	7/30/10
905 Hargis Way	Seller & Buyer	\$940,000	\$940,000	7	8/18/10
1604 Larkin Avenue	Seller	\$1,799,000	\$1,799,000	23	8/31/10
2230 Duvall Court	Seller	\$725,000	\$725,000	6	8/31/10
2298 Lenox Place	Seller & Buyer	\$650,000	\$650,000	7	9/2/10
2133 Kingsbury Circle	Seller	\$609,000	\$620,000	6	9/9/10
3110 Linkfield Way	Seller	\$699,000	\$703,000	10	9/21/10
4385 Laird Circle	Seller & Buyer	\$749,500	\$748,000	14	10/8/10
1220 Kelley Way	Seller	\$670,000	\$650,000	461	10/15/10
213 W Ferndale Avenue	Seller	\$715,000	\$716,000	9	10/22/10
2042 Heather Glen Drive	Seller	\$950,000	\$925,000	21	11/10/10
2347 Lass Drive	Seller	\$799,900	\$780,000	64	11/12/10
2020 Gammell Brown Place	Seller	\$788,000	\$760,000	91	11/24/10
4454 Laird Circle	Seller	\$609,900	\$618,000	6	11/30/10
818 Transill Circle	Seller	\$550,000	\$535,000	34	11/30/10
4714 Cheeney Street	Seller	\$729,500	\$729,500	6	12/9/10
4027 Crandall Circle	Buyer	\$585,000	\$575,000	14	4/1/10
4338 Watson Circle	Buyer	\$889,000	\$885,000	7	4/2/10
769 Sheraton Drive	Buyer	\$838,000	\$840,000	10	5/4/10
3001 Mark Avenue	Buyer	\$598,888	\$655,000	7	5/14/10
20755 Seaton Avenue	Buyer	\$1,899,000	\$1,950,000	4	5/21/10
21101 White Fir Court	Buyer	\$738,000	\$710,000	22	8/4/10
590 Vasona Avenue	Buyer	\$800,000	\$800,000	8	10/6/10
1027 Brackett Way	Buyer	\$998,800	\$1,010,000	9	12/14/10

*Transactions with Century 21 Broker

2010

32

Sellers Represented

16

Buyers Represented

9

Median Days on Market



#1 Top Agent

in the Northern California Region for Century 21



#5 Top Agent

in the Nation for Century 21



Grand Centurion

Award Winner, Highest Possible Designation



LISTED & SOLD HOMES

BY MEI LING IN 2009

Street Address	Represented	List Price	Sale Price	DOM	Close Date
2210 Lenox Place	Seller & Buyer	\$635,000	\$590,000	54	2/10/09
4238 Tobin Circle	Seller	\$749,500	\$725,000	35	3/17/09
4390 Watson Circle	Seller	\$729,950	\$705,000	14	4/8/09
2363 Lass Drive	Seller	\$788,800	\$788,800	9	5/7/09
902 Hargis Way	Seller	\$949,000	\$875,000	37	5/12/09
2230 Esperanca Avenue	Seller	\$785,000	\$795,000	8	5/29/09
1950 Santa Cruz Avenue	Seller	\$649,988	\$650,000	7	6/3/09
757 E River Parkway	Seller & Buyer	\$699,988	\$715,000	7	6/4/09
1942 De La Pena Avenue	Seller	\$658,000	\$666,066	8	6/24/09
529 Isla Vista Terrace	Seller	\$719,988	\$729,000	8	6/30/09
2232 Schott Court	Seller	\$545,000	\$550,000	7	6/30/09
2247 Lenox Place	Seller	\$645,000	\$645,000	11	7/2/09
4201 Rivermark Parkway	Seller & Buyer	\$998,800	\$1,040,000	9	7/24/09
2003 Gammell Brown Place	Seller	\$699,988	\$715,000	8	7/28/09
4020 Emerald Isle Lane	Seller	\$999,500	\$980,000	9	7/31/09
1161 Doyle Circle	Seller	\$978,800	\$985,000	7	8/6/09
1917 Silva Place	Seller	\$545,000	\$540,000	27	8/12/09
20860 Meadow Oak Road	Seller	\$1,499,000	\$1,485,000	8	8/13/09
1974 Garzoni Place	Seller	\$569,900	\$550,000	36	9/18/09
545 E Duane Avenue	Seller	\$638,000	\$669,255	9	9/23/09
422 Galleria Drive, #1	Seller	\$545,000	\$572,000	8	9/30/09
4304 Marston Lane	Seller	\$899,980	\$906,000	7	10/1/09
2495 Benton Street	Seller	\$675,000	\$668,000	33	10/1/09
3901 Lick Mill Boulevard, #244	Seller	\$268,800	\$270,000	7	10/1/09
1978 Garzoni Place	Seller	\$599,880	\$599,880	7	10/8/09
4321 Marston Lane	Seller	\$895,000	\$890,000	9	10/23/09
2017 Gammell Brown Place	Seller	\$780,000	\$770,000	10	11/3/09
3975 Carracci Lane	Seller & Buyer	\$838,000	\$860,000	8	11/4/09
4220 Verdigris Circle	Seller	\$789,930	\$798,000	5	12/1/09
819 E River Parkway	Seller	\$1,099,800	\$1,110,000	18	12/11/09
2004 Gammell Brown Place	Seller	\$695,000	\$705,000	7	12/16/09
1138 Doyle Circle	Buyer	\$1,059,000	\$1,000,000	131	6/5/09
3901 Lick Mill Boulevard, #234	Buyer	\$291,900	\$235,000	55	6/12/09
849 Agnew Road	Buyer	\$599,000	\$590,000	116	5/15/09
210 Monte Vista Drive	Buyer	\$510,000	\$510,000	106	7/27/09
18500 Aquino Way	Buyer	\$1,999,999	\$1,900,000	62	4/16/09
621 E El Camino Real, #201	Buyer	\$349,900	\$340,000	197	8/4/09
2236 Arleen Way	Buyer	\$739,950	\$710,000	8	4/28/09
4022 Rivermark Parkway	Buyer	\$689,000	\$695,000	9	8/18/09
1071 W Knickerbocker Drive	Buyer	\$799,000	\$815,000	7	10/8/09
4063 Crandall Circle	Buyer	\$660,000	\$686,000	6	12/10/09

*Transactions with Century 21 Broker

2009

31

Sellers Represented

14

Buyers Represented

8

Median Days on Market



#1 Top Agent

in the Santa Clara County
for Century 21



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LISTED & SOLD HOMES

BY MEI LING IN 2008

Street Address	Represented	List Price	Sale Price	DOM	Close Date
4703 Cheeney Street	Seller	\$749,950	\$745,000	35	1/15/08
4233 Marston Lane	Seller	\$909,000	\$900,000	162	2/12/08
4397 Rivermark Parkway	Seller	\$1,230,000	\$1,230,000	6	2/26/08
2194 Esperanca Avenue	Seller	\$749,950	\$752,500	10	3/7/08
12746 Chaparral Avenue	Seller	\$949,000	\$970,000	10	3/14/08
2195 Kingsbury Circle	Seller	\$738,850	\$722,500	13	3/14/08
4209 Stewart Lane	Seller	\$1,298,000	\$1,250,000	99	5/16/08
2183 Esperanca Avenue	Seller & Buyer	\$715,000	\$692,000	97	5/22/08
4341 Headen Way	Seller	\$819,000	\$790,000	97	5/30/08
4186 Marston Lane	Seller	\$945,000	\$938,000	13	6/11/08
4385 Headen Way	Seller	\$739,950	\$735,000	60	6/24/08
2367 Lass Drive	Seller	\$825,000	\$790,000	114	6/26/08
4320 Rivermark Parkway	Seller & Buyer	\$1,215,000	\$1,195,000	22	6/27/08
4281 Rivermark Parkway	Seller	\$1,285,000	\$1,260,000	9	7/8/08
4113 Tobin Circle	Seller	\$799,950	\$790,000	8	7/10/08
4482 Lick Mill Boulevard	Seller & Buyer	\$799,980	\$782,500	53	8/8/08
2291 Lenox Place	Seller & Buyer	\$715,000	\$700,000	12	8/20/08
4277 Marston Lane	Seller	\$929,950	\$920,000	7	8/29/08
1089 Cotton Wood Court	Seller	\$839,000	\$820,000	21	9/23/08
952 Garrity Way	Seller	\$1,330,000	\$1,300,000	16	10/24/08
4128 Marston Lane	Seller & Buyer	\$1,325,000	\$1,325,000	9	11/12/08
4460 Headen Way	Seller	\$775,000	\$750,000	61	12/12/08
4701 Cheeney Street	Seller	\$699,980	\$684,000	28	12/26/08
1329 Daniel Court	Buyer	\$450,000	\$400,000	102	4/4/08
1199 Doyle Circle	Buyer	\$1,030,000	\$1,010,000	264	9/17/08
4393 Miller Avenue	Buyer	\$1,150,000	\$1,100,000	26	4/29/08
5 Pilot Circle	Buyer	\$665,000	\$660,000	62	8/7/08
831 Harrigan Drive	Buyer	\$649,000	\$626,000	79	10/29/08
18433 Vanderbilt Drive	Buyer	\$769,999	\$770,000	11	10/7/08
4467 Billings Circle	Buyer	\$1,099,000	\$1,050,000	23	12/19/08

**Transactions with Century 21 Broker*

2008

23

Sellers Represented

12

Buyers Represented

21

Median Days on Market



#1 Top Agent

in the Northern California
Region for Century 21



**Triple
Centurion**

Award Winner, Highest
Possible Designation



LISTED & SOLD HOMES

BY MEI LING IN 2007

Street Address	Represented	List Price	Sale Price	DOM	Close Date
817 Agnew Road	Seller	\$679,000	\$668,888	93	1/8/07
2286 Alcalde Street	Seller	\$915,000	\$940,888	9	2/8/07
18360 Swarthmore Drive	Seller	\$1,369,000	\$1,379,000	9	2/23/07
2318 Lass Drive	Seller	\$878,000	\$902,000	8	3/15/07
4521 Billings Circle	Seller & Buyer	\$1,199,800	\$1,200,000	15	3/16/07
4490 Lick Mill Boulevard	Seller	\$819,000	\$820,500	7	3/29/07
2235 3Rd Street	Seller	\$763,888	\$780,000	8	4/10/07
841 E River Parkway	Seller	\$1,395,000	\$1,395,000	1	4/17/07
867 Transill Circle	Seller	\$678,000	\$686,800	9	4/30/07
4201 Marston Lane	Seller	\$1,049,000	\$1,081,000	8	5/2/07
3962 Carracci Lane	Seller	\$965,800	\$983,000	17	5/15/07
583 Moreland Way	Seller	\$868,000	\$868,000	13	5/16/07
853 E River Parkway	Seller & Buyer	\$1,399,000	\$1,355,000	28	5/22/07
3663 Cabernet Vineyards Circle	Seller	\$599,999	\$617,500	9	5/23/07
2136 Kingsbury Circle	Seller	\$735,000	\$750,000	8	6/7/07
575 Montego Terrace	Seller	\$698,800	\$690,000	8	6/13/07
4290 Rivermark Parkway	Seller & Buyer	\$1,239,999	\$1,240,000	7	6/20/07
4150 Tobin Circle	Seller	\$959,999	\$947,000	62	6/21/07
4317 Watson Circle	Seller	\$868,000	\$872,000	13	6/29/07
4412 Headen Way	Seller	\$809,950	\$809,950	15	7/2/07
2260 Lenox Place	Seller	\$749,850	\$785,000	9	7/12/07
2323 Lass Drive	Seller	\$949,950	\$951,000	9	7/24/07
4364 Burdick Lane	Seller & Buyer	\$1,419,000	\$1,377,000	29	8/6/07
920 Garrity Way	Seller	\$889,850	\$895,000	2	8/7/07
2168 Esperanca Avenue	Seller	\$749,850	\$755,000	39	8/16/07
2270 Gianera Street	Seller	\$819,000	\$819,000	23	9/13/07
2351 Lass Drive	Seller	\$949,880	\$944,000	45	10/16/07
2212 Schott Court	Seller	\$763,000	\$760,000	9	10/19/07
4016 Crandall Circle	Seller	\$879,950	\$885,000	7	11/7/07
4358 Headen Way	Seller & Buyer	\$865,000	\$846,000	61	11/20/07
4338 Burdick Lane	Seller	\$1,349,000	\$1,331,000	22	12/7/07
2205 3Rd Street	Seller	\$769,000	\$765,000	85	12/12/07
2321 Esperanca Avenue	Seller & Buyer	\$868,880	\$868,880	12	12/18/07
1550 Technology Drive, #4078	Buyer	\$509,888	\$510,000	80	5/2/07
1125 Pome Avenue	Buyer	\$998,000	\$1,168,000	14	3/21/07
4536 Cheeney Street	Buyer	\$749,000	\$770,000	8	4/2/07
4170 Marston Lane	Buyer	\$1,038,000	\$1,048,000	3	4/12/07
583 Kiholo Terrace	Buyer	\$742,888	\$720,000	64	10/19/07
4360 Headen Way	Buyer	\$864,000	\$860,000	46	7/6/07
1165 Doyle Circle	Buyer	\$1,269,950	\$1,260,000	126	10/4/07
13103 Heath Street	Buyer	\$1,098,000	\$1,029,000	34	11/29/07

*Transactions with Century 21 Broker

2007

33

Sellers Represented

9

Buyers Represented

21.2

Median Days on Market



LISTED & SOLD HOMES

BY MEI LING IN 2006

Street Address	Represented	List Price	Sale Price	DOM	Close Date
4197 Stewart Lane	Seller	\$1,289,000	\$1,250,000	28	2/13/06
4199 Tobin Circle	Seller	\$878,000	\$878,000	7	2/14/06
4161 Rivermark Parkway	Seller & Buyer	\$1,299,000	\$1,350,000	6	3/21/06
2304 Alcalde Street	Seller	\$925,000	\$925,000	16	3/24/06
835 Transill Circle	Seller	\$679,000	\$690,000	7	4/6/06
4426 Laird Circle	Seller	\$998,000	\$1,013,000	4	4/13/06
4106 Tobin Circle	Seller & Buyer	\$859,000	\$859,000	5	4/21/06
2285 Lenox Place	Seller	\$829,000	\$829,000	10	4/28/06
4345 Headen Way	Seller	\$799,000	\$800,000	11	5/17/06
3216 Amaro Lane	Seller	\$1,143,888	\$1,150,000	10	5/31/06
2280 Alcalde Street	Seller	\$839,000	\$865,000	8	5/31/06
795 E River Parkway	Seller	\$1,349,000	\$1,370,250	7	6/1/06
999 Garrity Way	Seller	\$1,249,000	\$1,250,000	8	6/2/06
2230 Schott Court	Seller & Buyer	\$729,000	\$752,000	8	6/20/06
18363 McCoy Avenue	Seller	\$1,198,000	\$1,210,000	11	6/23/06
2292 Alcalde Street	Seller & Buyer	\$879,000	\$879,000	2	7/13/06
2252 Lenox Place	Seller	\$879,000	\$869,000	27	7/20/06
849 Agnew Road	Seller	\$799,000	\$795,000	22	7/28/06
2046 Jamison Place	Seller	\$735,000	\$735,000	15	8/2/06
2314 Gianera Street	Seller	\$838,000	\$845,000	20	8/24/06
4047 Crandall Circle	Seller & Buyer	\$788,000	\$788,000	10	8/31/06
4553 Cheeney Street	Seller	\$750,000	\$745,000	9	8/31/06
4488 Lick Mill Boulevard	Seller	\$749,000	\$750,000	6	9/8/06
514 Isla Vista Terrace	Seller	\$799,000	\$794,000	16	10/11/06
4316 Watson Circle	Seller	\$865,000	\$848,000	13	10/19/06
2056 Jamison Place	Seller	\$739,000	\$728,000	42	11/16/06
2068 Calabazas Boulevard	Seller & Buyer	\$745,000	\$745,000	0	11/17/06
4424 Lick Mill Boulevard	Seller & Buyer	\$878,000	\$850,000	132	12/14/06
930 Cole Place	Seller	\$665,000	\$665,000	8	12/20/06
817 Transill Circle	Seller & Buyer	\$758,000	\$741,000	88	12/29/06
19181 Dagmar Drive	Buyer	\$938,800	\$930,000	17	7/18/06
18360 Swarthmore Drive	Buyer	\$900,000	\$885,000	12	7/14/06
733 Henderson Avenue	Buyer	\$775,000	\$765,000	25	10/5/06
2131 Kingsbury Circle	Buyer	\$727,500	\$718,000	147	10/30/06

**Transactions with Century 21 Broker*

2006

30

Sellers Represented

12

Buyers Represented

10

Median Days on Market



LISTED & SOLD HOMES

BY MEI LING IN 2005

Street Address	Represented	List Price	Sale Price	DOM	Close Date
2220 Schott Court	Seller	\$698,000	\$765,000	8	2/15/05
2185 Esperanca	Seller	\$729,000	\$770,000	8	3/23/05
2040 Jamison Place	Seller	\$688,000	\$740,000	8	4/1/05
2164 Esperanca Ave	Seller	\$678,000	\$716,000	9	5/3/05
2292 Lenox Place	Seller	\$799,000	\$819,000	12	5/10/05
1155 White Pine Terrace	Seller	\$818,000	\$820,000	10	5/27/05
2055 Kimberlin Place	Seller	\$749,000	\$780,000	11	5/31/05
4190 Tobin Circle	Seller & Buyer	\$799,000	\$830,000	8	6/17/05
4471 Billings Circle	Seller & Buyer	\$1,158,000	\$1,160,000	13	6/30/05
2067 Litchfield Place	Seller	\$698,000	\$735,000	8	7/14/05
4169 Tobin Circle	Seller & Buyer	\$949,000	\$960,000	0	7/15/05
4142 Tobin Circle	Seller	\$848,000	\$879,000	9	7/27/05
6030 Hawkcreek Place	Seller	\$649,000	\$660,000	9	7/29/05
1160 E River Parkway	Seller	\$1,186,000	\$1,186,000	12	8/8/05
2288 Lenox Place	Seller	\$738,000	\$740,000	20	9/22/05
4644 Wilcox Avenue	Seller	\$678,000	\$700,000	17	9/30/05
2331 Lass Drive	Seller	\$838,000	\$858,000	7	10/14/05
224 E Red Oak Drive, #C	Seller	\$519,000	\$540,000	14	10/27/05
4179 Tobin Circle	Seller & Buyer	\$938,000	\$916,888	55	10/28/05
4126 Tobin Circle	Seller	\$925,888	\$921,000	19	11/1/05
2222 Schott Court	Seller	\$739,000	\$766,000	2	11/8/05
4390 Watson Circle	Seller	\$848,000	\$848,000	25	12/28/05
2756 Glorietta Circle	Buyer	\$849,950	\$900,000	7	1/21/05
1020 Jacqueline	Buyer	\$959,850	\$1,110,000	9	4/8/05
1506 Primrose Way	Buyer	\$958,888	\$945,000	43	6/7/05
10541 Randy Lane	Buyer	\$879,000	\$901,000	14	5/17/05
3821 Cardinal Terrace	Buyer	\$709,888	\$738,000	14	8/26/05
10156 Carol Lee Drive	Buyer	\$1,070,000	\$1,080,000	8	12/16/05

**Transactions with Century 21 Broker*

2005

22

Sellers Represented

10

Buyers Represented

10

Median Days on Market



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